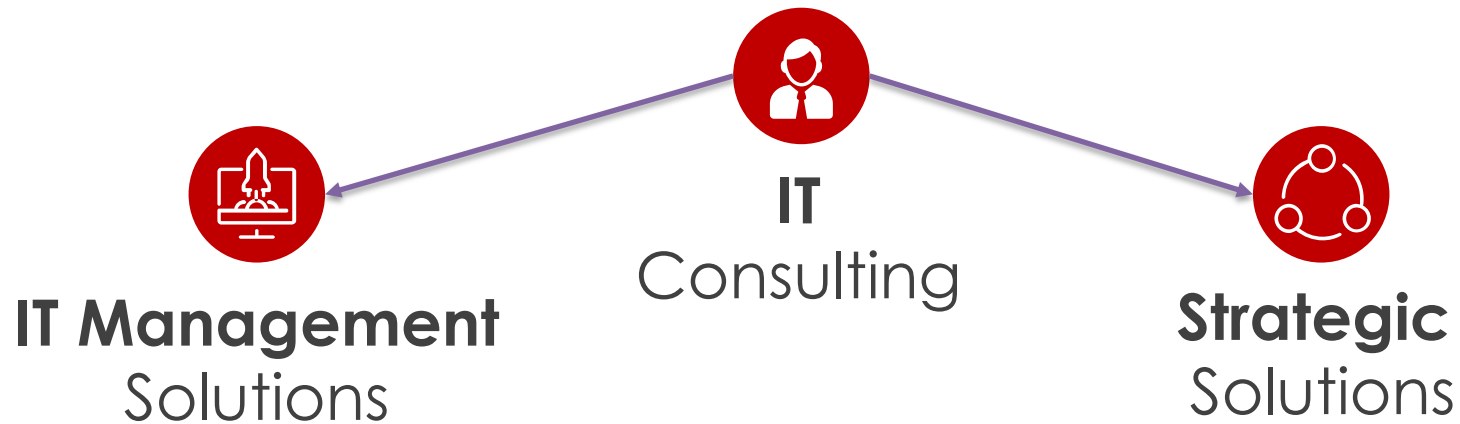

Colombia
USA
Panamá
Perú

IT innovation

March 2022

The Company

Aligning digital technology with market trends to help businesses adjust, and align their IT and business strategies, **from the inside**



IT Management Solutions



Cloud
Services



Telephony



Platform
Technologies



Telecommunications



Monitoring



Information
Security

Comprehensive management of the IT ecosystem life cycle for each company with **state-of-the-art practices and tools**

Information, security, and business continuity, ensuring an uninterrupted operation using the best IT Management practices to provide cost benefits to our clients



Strategic Solutions (Software development)

Technological solutions tailored to the needs, goals and interests of our client's organizations

The best development practices and agile strategies to create **artificial intelligence solutions that automate business processes and provide value-adding insights**



RPA



Deep Learning



Machine Learning



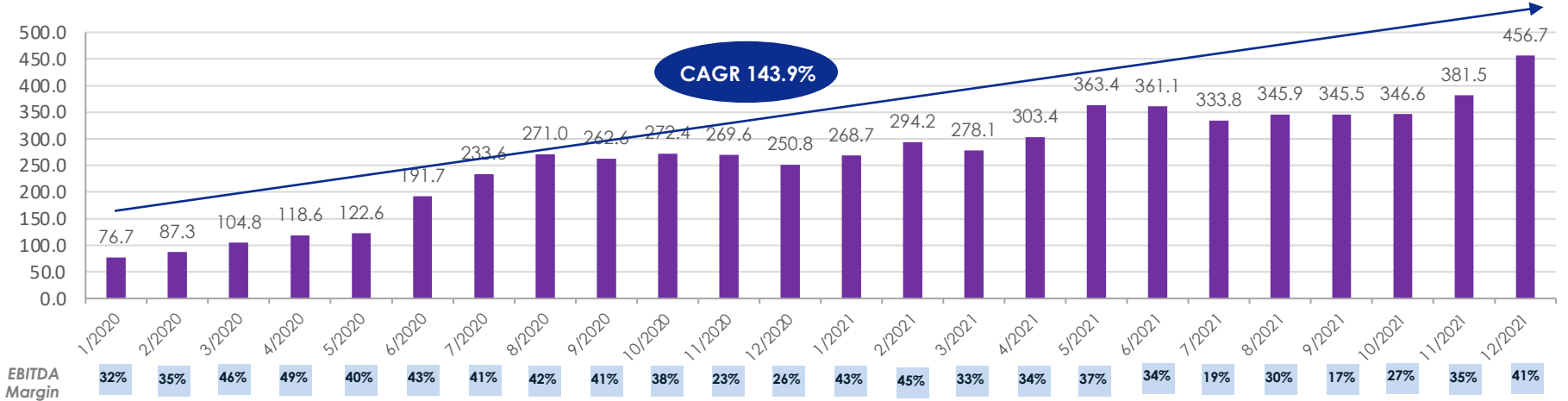
Blockchain



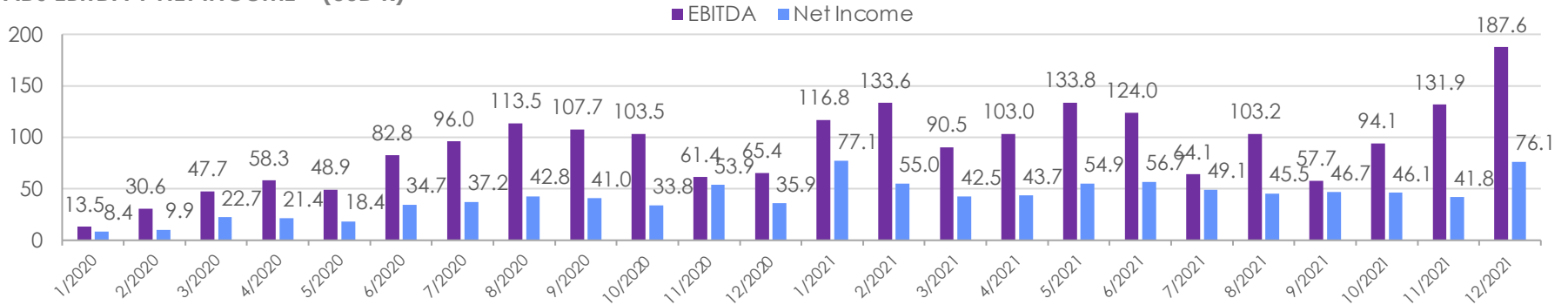
Cognitive Computing

Key Financial Metrics

MONTHLY REVENUE (USD 000)



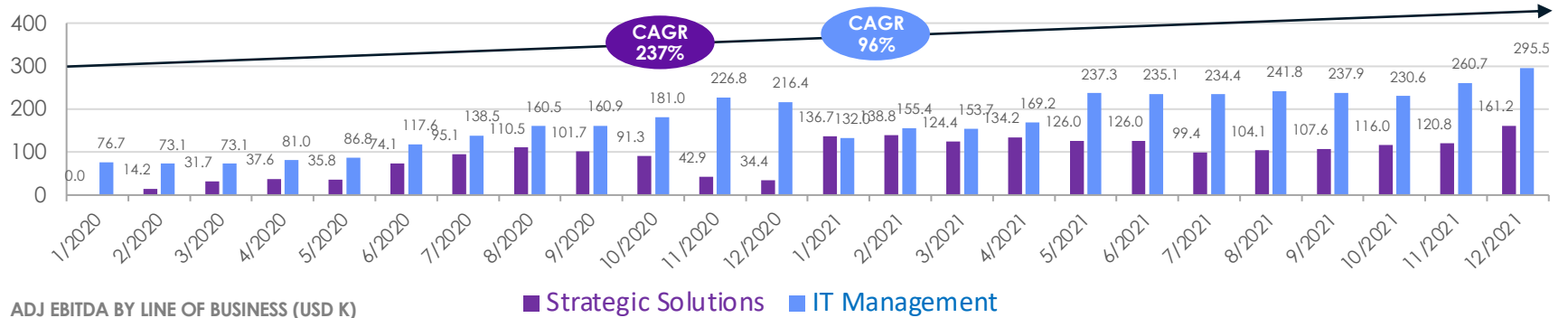
ADJ EBITDA Y NET INCOME⁽¹⁾ (USD K)



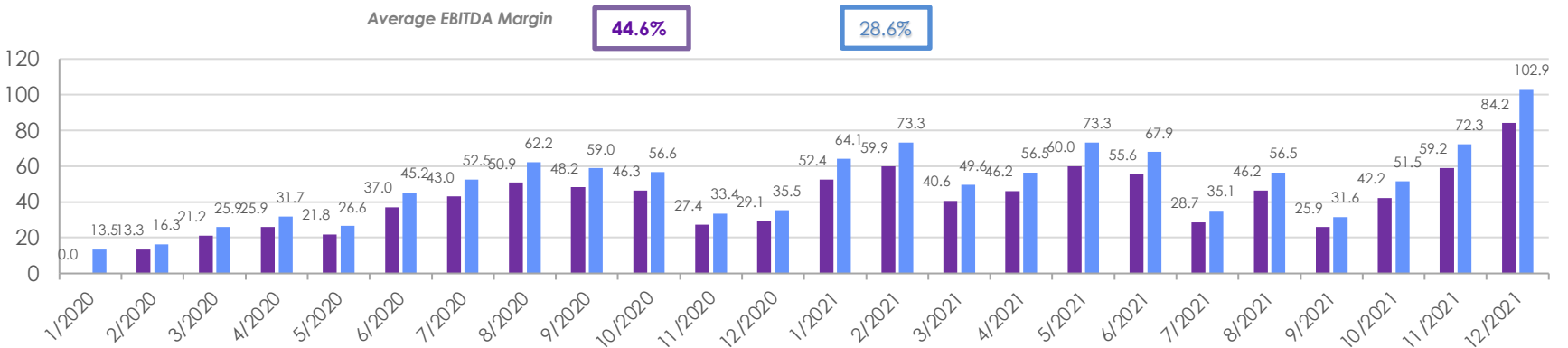
Key Financial Metrics

Both Revenue Streams have been profitable since day one

MONTHLY REVENUE BY LINE OF BUSINESS (USD 000)

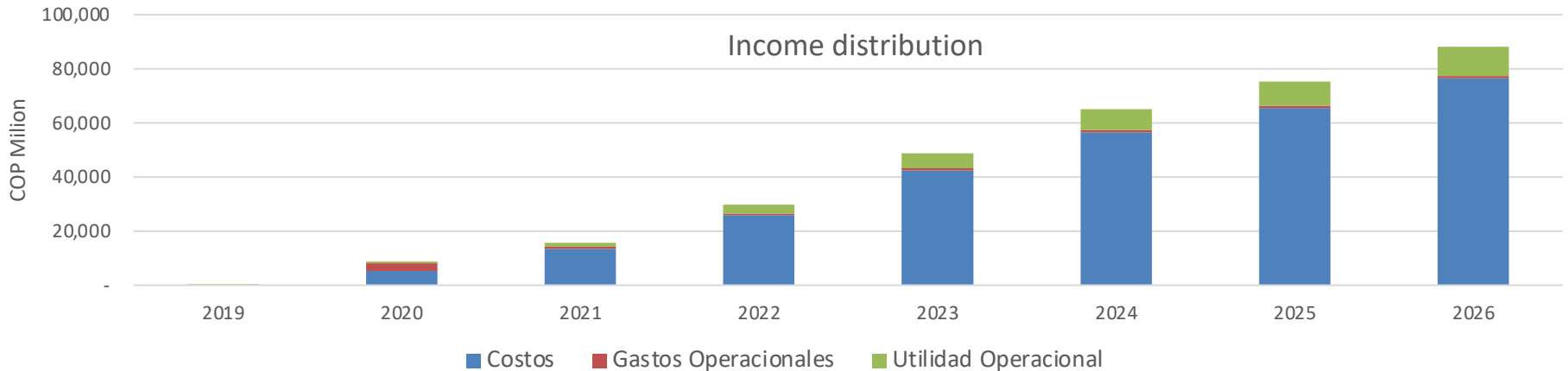


ADJ EBITDA BY LINE OF BUSINESS (USD K)



Financial Projections

	2019	2020	2021	2022p	2023p	2024p	2025p	2026p
Income	129	8,700	15,688	29,708	48,825	64,988	75,276	88,021
Costs	-	- 5,187	-13,512	-25,846	-42,478	-56,539	-65,490	-76,578
Gross Profit	129	3,513	2,176	3,862	6,347	8,448	9,786	11,443
Gross Margin		40%	14%	13%	13%	13%	13%	13%
Expenses	-125	-2,882	-651	-687	-712	- 738	-767	-795
Operational profit	4	631	1,524	3,175	5,635	7,710	9,019	10,648
Operational margin	3%	7%	10%	11%	12%	12%	12%	12%
Net Profit	1	279	1,418	2,008	3,579	4,904	5,740	6,780
Net Profit Margin	0%	3%	9%	7%	7%	8%	8%	8%
EBITDA	4	714	1,548	3,200	5,661	7,737	9,046	10,676
EBITDA Margin								



Relevant Market Information

IT Services in Latam is growing

- Projected CAGR 9%.
- Colombia, Peru, Uruguay, Mexico, Chile and Brazil are the top countries for IT Software Outsourcing over the next few years, where the highest growth forecast services are cloud, data center and analytics (12%+)
- Qualified labor at a lower cost
- Same time zone across the Americas
- Increasing number of tech-related startups
- Digital transformation is imperative for any business, opening opportunities in different markets

Software development

- By 2024, more than 50% of all IT spending will go towards innovation and digital transformation, compared to 31% in 2018 (17% CAGR). By 2023, more than 500 million applications and digital services will be developed and implemented using native approaches in the cloud, the same number of applications developed in the last 40 years. Most of these will address industry-specific digital transformation use cases. By 2025, at least 90% of new business applications will incorporate artificial intelligence (CAGR 2020-2025 of AI estimated at 60%)
- According to an INSEAD study, among the 100 countries best prepared to use Artificial Intelligence, 15 are found in Latin America, with emphasis on Mexico, Colombia, Uruguay, Chile and Brazil. In 2021, the artificial intelligence (AI) software market in Latam is expected to generate income for USD 1.3 Billion